



Manager / Director

Salary: Competitive | London

Flint provides advice to business and organisations, drawing on our distinctive blend of expertise and experience. We work on political, policy, competition and regulatory issues at the point where government and business meet, offering an authoritative perspective on both. We are senior practitioners and offer our clients exceptional, high-quality advice that affects their bottom-line. We are based in central London, with an office in Brussels and a presence in other major European capitals.

As we enter our fourth year, we want to build our senior team in order to drive the breadth, depth and quality of our business.

For more information, please go to: www.flint-global.com

Over the coming months we will be recruiting a number of senior people. These roles will be at Manager/Director level. We are looking for people who have skills and experience in the following areas:

Competition/regulatory economics (ref 401)

- This will require the ability to advise clients on a broad range of regulatory/ competition issues, helping them understand the impact of regulation/ legislation on their business, helping them manage competition, state aid or policy concerns that arise from transactions.
- The right candidate will be educated to at least degree level in economics or a related discipline and have a first class understanding of economic principles and the ability to apply those in a practical way to real world problems.

Policy and political analysis (ref 402)

- This will require the ability to advise clients on how best to manage the uncertainty and disruption that can be triggered by policy and political changes.
- The right candidate may have a background in government, the European institutions or working for a political party. They may have experience of working with business on policy and political issues.
- Alternatively, they may have a background advising investors on the risks and opportunities around their portfolios caused by political/regulatory developments.

Financial Services (ref 403)

- This will require the ability to advise financial services clients on the specific policy and political issues facing them. We want to build on our strengths in this area, so the role will



involve supporting our financial services business plan and also working with a senior partner who specialises in this area.

- The right candidate may have a background in financial services or in a relevant area of the public sector.

Candidates for these jobs are likely to have 5-10 years' experience.

Our broader requirements

We are seeking exceptional individuals for each of these areas. Working alongside a high-performing team, you would be expected to:

- **Deliver outstanding work for our clients:** advise clients at a senior level on the impacts of political, policy, competition and regulatory change, and how they can manage these to secure the best economic outcomes for their business
- **Contribute meaningfully to Flint's thinking:** contribute to the intellectual debate within Flint, with a view to delivering real client impact.
- **Build client relationships:** as a senior member of the team, develop our existing client relationships and help to build the business
- **Contribute to the leadership of Flint:** work with senior colleagues to help shape the direction of the firm

In terms of skills, we look for people who have:

- Excellent analytical, quantitative, research and problem-solving skills – ability to draw out the implications of complex evidence and analysis to give clear strategy and policy advice
- Outstanding written communication skills, with proven ability to draft clear documents for internal and external audiences with varying degrees of expert knowledge
- Outstanding oral communication skills, including ability to communicate complex issues to non-specialists
- Good organisational skills including the ability to prioritise, plan and schedule complex tasks proactively – comfortable working under pressure and to tight deadlines
- Strong interpersonal skills – a flexible approach and the ability to work well across teams, both with internal colleagues and external clients
- A strong understanding of both public and private sectors.



Our values

Flint's clients expect the highest quality advice, delivered in a way that is timely and actionable. Within Flint, we expect all of our colleagues to reflect our values:

- We deliver excellent work for our clients
- We are commercial and entrepreneurial
- We are collaborative and agile

What we offer

We offer a dynamic, challenging and intellectually stimulating work environment, with the opportunity to make a real impact on clients and their business. We put a high value on working as one team. We are small enough to work flexibly and informally, yet established enough to offer progression for the right people.

We offer a competitive reward package and the opportunity to earn significant bonus related to business success and individual performance as well as to build a stake in the business.

To apply

Please write to careers@flint-global.com with a CV and a brief covering letter explaining which role you are applying for and your qualifications for the role. Please include the reference number for the role you are applying to in the subject line of your email.